

## Gordon Cucullu

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Summary: Writer, speaker, columnist, business executive, Army officer, farmer and rancher.

### **1995-present: Author and columnist**

#### **Books**

- Non-fiction book to be published by Harper Collins in early 2009, tentative title *Inside Gitmo: The True Story Behind the Myths of Guantanamo Bay*;
- Non-fiction on the Korean situation titled *Separated at Birth: How North Korea became the Evil Twin* (Lyons, 2004);
- Fiction: the first of a five-series novel, *Phoenix Rising*, is currently being handled by the William Morris agency.

#### **Columns**

- Wrote columns in the New York Post, Washington Times, and various news websites, 2004-present;
- Contributing writer, *The American Enterprise Magazine*, July and September 2005 editions;
- Various editorials written while serving as the editor of *The Walton Reporter* newspaper in New York State, 1995;
- Archives of selected articles published since 2002 available on the internet at [www.colonelgordon.com](http://www.colonelgordon.com).

### **2004-present: Speaker**

A recognized authority on foreign policy, military operations, special operations forces, Asian history, and current affairs, giving key note speeches and appearances before audiences that have included:

- Presented briefings to Members of Congress, staffers, and media on North Korean threats to South Korea;
- Women's National Republican Club (filmed by CSPAN Book TV);

- Guest lecturer at Brandeis University, University of New Mexico, University of Connecticut, Lewis-Clark State College, George Mason University, Georgia Tech, Han Kuk University in Seoul, and other universities and colleges;
- Guest lecturer at the Navy War College, Army War College, Army Command and General Staff College, and Center for Special Warfare;
- Lectured and assisted seminars at Hartwick College on a variety of topics including Classics in Management, international business affairs, and a how-to writing / authorship program;
- Non-profit organizations including the Intelligence Summit, Horowitz Freedom Center, Center for Security Policy, Defense Freedom Foundation, Southeast US-Korea Chamber of Commerce, Memphis in May, Simon Wiesenthal Center; Channel City Club, League of Women Voters, Southwest Florida Speakers Assembly, Navy League, and Intelligence Conference;
- The Rotary Clubs of Manhattan, New York; Los Angeles California; and Rochester, Minnesota;
- Los Angeles Adventurer's Club.

## **2001-present: Media Commentator**

### **Television**

- Fox News Channel, 2001-2007
- WABC TV Channel 7's on-camera analyst for the Iraq War, 2003

### **Radio**

- Regular Wednesday morning guest segment, KFTK 97.1 FM Talk in St. Louis, Missouri, 2004-present;
- Dozens of stations in Canada, on the BBC, and nationwide, hosted by Dennis Prager, Laura Ingraham, Laurie Morrow, Greg Allen, Frank Pastore, Monica Crowley, Martha Zoeller, and many others.

## **1990-present: International Business Consulting**

Facilitates and expands business relationships for American companies into the global marketplace by professional coaching and training tailored for specific corporate needs:

### **Seminars**

- From the CEO level to floor management at many Fortune 50 companies;
- Clients have included United Technologies, General Electric, Samsung, Johnson & Johnson, Union Carbide, Toshiba, ExxonMobil, ConocoPhillips, Prudential,

Met Life, Berlitz, Coca-Cola, PepsiCo, Boeing, Phillips Electronic, Astra-Zuniga, BD, BellSouth, Georgia Pacific, Hughes Aerospace, Lucent, Arco, Loral, Digital, Unocal, and many others.

### **Consulting Success Examples**

- Trained major petro-chemical company CEO cluster in opening business relationship with Malaysia. Prepared more than 150 employees and their families for relocation to target area and how to increase efficiencies while there;
- Enabled another client to transform a punitive, relationship-destroying corporate move into a positive, reinforcing initiative that tied the two companies together in a long-term multi-billion dollar business partnership;
- Prepared senior insurance company CEO for extensive, relationship-building Southeast Asia visit that resulted in multi-million dollar increase in orders.

### **1994-2004: Alpaca and Llama Rancher**

Formed an alpaca and llama breeding and fiber products business in the Catskill Mountain region that at one time was the largest east of the Mississippi:

- Imported 238 alpacas from Patagonia;
- Competed and won in national-level shows;
- Staged a multi-hundred thousand dollar auction in Cooperstown, New York;
- Sold animals and fiber products across the United States.

### **1991-1994: Executive Director, The Korea Society, New York City**

Rescued an endangered non-profit, the Korea Society, a venerable organization that was hemorrhaging membership and operating at a loss:

- Expanded fundraising and membership recruiting operations;
- Exponential growth in available programs and services;
- Increased the organizational budget to four times the initial size;
- Tripled the size of the Society's membership over the three year period;
- Built a million-dollar-plus endowment fund.

### **1987-1991: International Marketing Vice President, General Electric Aerospace, Seoul, South Korea**

- Opened office for GE Aerospace in Seoul.
- Focused on new business development and construction of strategic alliances.
- Brought sales and orders from \$20 million or less annually to a high of \$120 million with sales of solid state radar systems, military and civilian application hardware and software, and Korea's first direct broadcast satellite system.

## **1967-1987: Lieutenant Colonel, U.S. Army**

- Formulated and implemented top-level policy at Department of State and Department of Defense.
- Oversaw military assistance programs to Central American countries during time of great crisis.
- Drew up budgets and programs to assist East Asian allies with expanding military programs under external threats.
- Assisted in building strong bilateral relations with South Korea and the U.S. as foreign area officer assigned to top level commands. First American officer to graduate as a student from South Korean mid-level military course.
- Led combat operations in Vietnam as Special Forces reconnaissance team leader.
- Awarded Bronze Star, Defense Distinguished Service Medal, Defense Meritorious Service Medal (second award), Joint Service Commendation Medal, Vietnamese Cross of Gallantry, Presidential Unit Citation, Combat Infantryman's Badge, Senior Parachute Page, Special Forces tab, Office of the Secretary of Defense badge.

## **Education:**

- Masters Degree, Systems Management, University of Southern California, 1981;
- Bachelors Degree, History, University of New Orleans, 1966;
- Distinguished Graduate Special Forces Officers Course, Military Assistance Command Vietnam Studies and Observations Group Reconnaissance Team Leader's Course, and Republic of Korea Army College. Honor Graduate the Infantry Officers Advanced Course and the Command and General Staff College;
- Graduated from GE Advanced Marketing Managers Course, Croton, New York.

## **Organizations:**

- Life member Special Forces Association, National Rifle Association, and Veterans of Foreign Wars; and member of Los Angeles Adventurer's Club;
- Senior fellow, Center for Security Policy;
- Current board member North Korea Freedom Alliance and Intel Summit.